

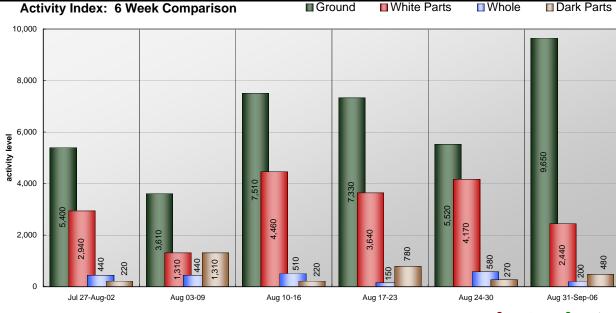
USDA Weekly Retail Turkey Feature Activity

Fri. Aug 31, 2007

Advertised Prices for Turkey to Consumers at Major Retail Supermarket Outlets during the period of 08/31 thru 09/06.

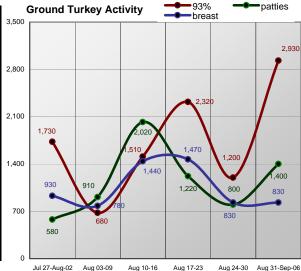
(prices in dollars per pound fresh unless otherwise noted; does not reflect all turkey items available in the marketplace)

| NATIONAL SUMMARY | | | | | | | | | | | | |
|------------------------|-----------------|---------|---------|-----------|-----------------|---------|--|--|--|--|--|--|
| | THIS | WEEK | LAST | WEEK | LAST YEAR | | | | | | | |
| Feature Rate 1/ | 45.9% of 17,000 | | 46.7% | of 17,000 | 40.7% of 17,000 | | | | | | | |
| | out | tlets | outlets | | outlets | | | | | | | |
| Special Rate 4/ | | 8% | 2.4% | | 3.6% | | | | | | | |
| Activity Index 2/ | 13 | ,780 | 12,680 | | 12,360 | | | | | | | |
| 3/ | Stores | Wtd Avg | Stores | Wtd Avg | Stores | Wtd Avg | | | | | | |
| WHOLE BIRDS: | | | | | | | | | | | | |
| Fresh - Hens | 10 | | | | 350 | 1.18 | | | | | | |
| " - Toms | 10 | | | | 30 | 1.05 | | | | | | |
| Frozen - Hens | 180 | 0.99 | 290 | 1.12 | | | | | | | | |
| " - Toms | | | 290 | 1.12 | | | | | | | | |
| PARTS: | | | | | | | | | | | | |
| Breast: | | | | | | | | | | | | |
| Bone-in, whole | | | | | | | | | | | | |
| Fresh | 120 | - | 290 | | 170 | 1.99 | | | | | | |
| Frozen | 360 | 1.47 | 280 | 1.63 | 130 | 1.30 | | | | | | |
| Hotel Style | | | | | | | | | | | | |
| Fresh | | | 60 | 1.10 | | | | | | | | |
| Frozen | | | | | | | | | | | | |
| Split, bone-in | | | | | | | | | | | | |
| Fresh | | | | | 10 | 2.39 | | | | | | |
| Rotisserie | 650 | 6.40 | 1,840 | 7.33 | 170 | 4.43 | | | | | | |
| Boneless, whole | | | 110 | 3.99 | 50 | 3.99 | | | | | | |
| Cutlets | 760 | 3.86 | 970 | 4.81 | 540 | 3.98 | | | | | | |
| Cutlets, thin sliced | 550 | 3.97 | 250 | 4.79 | 40 | 3.99 | | | | | | |
| Strips | | | | | | | | | | | | |
| Tenders | | | 370 | 3.97 | 350 | 3.99 | | | | | | |
| Marinated Tenders | 1,000 | 3.40 | 1,550 | 3.83 | | | | | | | | |
| Drumsticks | 100 | 1.35 | 120 | 1.31 | 380 | 1.06 | | | | | | |
| Thighs | | | 10 | 1.58 | 70 | 1.69 | | | | | | |
| Wings | 100 | 1.35 | 60 | 1.29 | 380 | 1.06 | | | | | | |
| Necks | | | 40 | 1.29 | 70 | 1.39 | | | | | | |
| Smoked Drumsticks | 150 | 2.18 | | | 20 | 1.59 | | | | | | |
| Smoked Wings | 130 | 2.29 | 40 | 1.39 | 40 | 1.46 | | | | | | |
| Smoked Necks | | | | | | | | | | | | |
| GROUND TURKEY: | 9,650 | 2.45 | 5,520 | 2.41 | 9,560 | 2.38 | | | | | | |
| Patties | 1,400 | 2.67 | 800 | 2.53 | 2,200 | 2.40 | | | | | | |
| Sausage | 3,070 | 2.50 | 910 | 2.50 | 2,620 | 2.50 | | | | | | |
| 85% lean | 1,420 | 1.85 | 1,780 | 1.70 | 270 | 1.50 | | | | | | |
| 93% lean | 2,930 | 2.24 | 1,200 | 2.30 | 4,170 | 2.22 | | | | | | |
| Breast | 830 | 3.66 | 830 | 3.92 | 300 | 4.12 | | | | | | |
| Rolls (frsh/frz 1 lb.) | 10 | 1.49 | 590 | 1.21 | | | | | | | | |



Turkey Featuring - 08/31 thru 09/06

The National feature rate is slightly lower as retailers focus on other meats for the Labor Day holiday. Offers are light on fresh and frozen whole turkeys. Some retailers broke ad for kosher turkeys for the upcoming Rosh Hashanah holiday. Bone-in breasts are lower in volume, mixed on pricing. Rotisserie breasts are less available, but prices are more competitive this week. Offers are lower on all white parts with prices sharply lower on cutlets and marinated tenders. Promotions on dark cuts are higher and prices are firm this week. Ground turkey offers rebound from last week's low volume and the weighted average price is higher. Retailers focuse on sausage at steady prices and 93% lean at an average of 6 cents lower. Offers increase on patties, are unchanged on ground breast, and lower on 85% lean.



All report information gathered from publicly available sources including store circulars, newspaper ads, and retailer websites.

1/1: FEATURE RATE: the amount of sampled stores advertising any reported turkey item during the current week, expressed as a percentage of the total sample. 2/1: ACTIVITY INDEX: a measure of the absolute frequency of feature activity equal to the total number of stores for each advertised turkey item (e.g., a retailer with 100 outlets featuring 3 turkey items has an activity index of 300).3/1: STORES/AVG: the total number of advertising outlets and the weighted average price weighted by the respective number of outlets. 4/1: SPECIAL RATE: the percentage of sampled stores with a no-price promotion (e.g., buy 1, get 1 free, etc.)



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(prices in dollars per pound fresh unless otherwise noted; does not reflect all turkey items available in the marketplace)

| | EAS | TERN U.S. | | CENTRAL U.S. | | | WESTERN U.S. | | |
|------------------------|--|-----------|----------|--|-------------------|--------------------------------|---|-----|----------|
| | (CT,DC,DE,FL,GA,MA,MD,ME,NC,NH,NJ, NY,PA,RI,SC,VA,VT,WV) | | | (AL,AR,IA,IL,IN,KS,KY,LA,MI,MN,MO,MS,ND, NE, OH, OK,SD,TN,TX,WI) | | | (AZ,CA,CO,ID,MT,NM,NV,OR,UT,WA,WY) | | |
| | | | | | | | | | |
| Feature Rate 1/ | | | | | 800 sampled outle | 43.3% of 3,750 sampled outlets | | | |
| Special Rate 4/ | 1.3% of stores w/ no-price promotions | | | 0.5% of stores w/ no-price promotions | | | 0.0% of stores w/ no-price promotions | | |
| Activity Index 2/ | Activity Index = 6,610 | | | Activity Index = 4,440 Price Range Summary | | | Activity Index = 2,720 Price Range Summary | | |
| | Price Range Summary | | | | | | | | |
| | (\$/pound) | | Vtd Avg | (\$/pound) | | Vtd Avg | (\$/pound) | | Vtd Avg |
| WHOLE BIRDS: | ``` | | <u>-</u> | ` ` ` ` | | | ` ` ` | | <u>~</u> |
| Fresh - Hens | | | | 1.18 | 10 | 1.18 | | | |
| " - Toms | | | | 1.18 | 10 | 1.18 | | | |
| Frozen - Hens | | | | 0.99 | 180 | 0.99 | | | |
| " - Toms | | | | | | | | | |
| PARTS: | | | | | | | | | |
| Breast: | | | | | | | | | |
| Bone-in, whole | | | | | | | | | |
| Fresh | 1.99 | 20 | 1.99 | 1.99 | 30 | 1.99 | 1.79 - 1.99 | 70 | 1.90 |
| Frozen | 1.29 | 200 | 1.29 | 1.29 | 30 | 1.29 | 1.79 | 130 | 1.79 |
| Hotel Style | | | | | | | | | |
| Fresh | | | | | | | | | |
| Frozen | | | | | | | | | |
| Split, bone-in | | | | | | | | | |
| Fresh | | | | | | | | | |
| Rotisserie | 5.99 - 7.99 | 480 | 6.42 | 5.99 - 7.99 | 170 | 6.34 | | | |
| Boneless, whole | | | | | | | | | |
| Cutlets | 2.72 - 3.99 | 740 | 3.85 | 3.99 | 20 | 3.99 | | | |
| Cutlets, thin sliced | 3.49 - 3.99 | 550 | 3.97 | | | | | | |
| Strips | | | | | | | | | |
| Tenders | | | | | | | | | |
| Marinated Tenders | 3.20 - 4.14 | 410 | 3.83 | 2.66 - 4.26 | 80 | 2.81 | 2.67 - 4.00 | 510 | 3.14 |
| Drumsticks | 1.39 | 60 | 1.39 | | | | 1.29 | 40 | 1.29 |
| Thighs | | | | | | | | | |
| Wings | 1.39 | 60 | 1.39 | | | | 1.29 | 40 | 1.29 |
| Necks | | | | | | | | | |
| Smoked Drumsticks | 2.29 | 120 | 2.29 | 1.49 - 2.29 | 30 | 1.76 | | | |
| Smoked Wings | 2.29 | 120 | 2.29 | 2.29 | 10 | 2.29 | | | |
| Smoked Necks | | | | | | | | | |
| GROUND TURKEY: | 4.70 0.00 | 050 | 0.55 | | 50 5 | 2.07 | 0.00 | 470 | 0.0- |
| Patties | 1.79 - 2.99 | 650 | 2.57 | 2.29 - 3.00 | 580 | 2.67 | 2.99 - 3.49 | 170 | 3.05 |
| Sausage | 1.99 - 3.19 | 1,150 | 2.44 | 1.99 - 2.79 | 1,400 | 2.44 | 2.46 - 3.27 | 520 | 2.78 |
| 85% lean | 1.49 - 1.99 | 720 | 1.81 | 1.33 - 1.99 | 700 | 1.89 | 4.70 0.00 | 200 | 0.44 |
| 93% lean | 1.53 - 2.50 | 1,170 | 2.06 | 1.53 - 2.63 | 930 | 2.30 | 1.79 - 2.86 | 830 | 2.44 |
| Breast (99-100% lean) | 2.39 - 3.84 | 160 | 3.17 | 3.33 - 4.22 1.49 | 260 10 | 3.42 1.49 | 3.99 - 4.00 | 410 | 4.00 |
| Rolls (frsh/frz 1 lb.) | al Marketing Service Box | | | | | | ulnoultrulnumn htm | | 2 of : |